



Building Business

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Builders Association
of Metro Augusta, Inc.
3732 Executive Center Drive
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706.860.2371

www.homebuildersaugusta.org

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MEMBERS' STEAK DINNER AT THE ASSOCIATES APPRECIATION GENERAL MEMBERSHIP MEETING ON MONDAY NIGHT, SEPTEMBER 14 at 6:00 p.m.

We've got a great way for you to have a wonderful meal without having to help clean up the kitchen – and help us recognize our Associate members! It's our September 14 GMM at 6:00 p.m. at Julian Smith Casino. Dye's Southern Catering will once again be preparing his mouth-watering steaks along with all the fixins!

Our sponsor for this exciting meeting is Serotta, Maddocks, Evans & Company, CPAs. Come help us show them how much we appreciate their support and participation.

You'll need to rsvp to save a seat, so call 706-860-2371 or respond to this email or rsvp at our calendar on the website site, www.homebuildersaugusta.org. How easy is that!



NAHB ISSUES ALL MEMBERS A CALL TO ACTION! REVIVE HOUSING; RESTORE AMERICA

With Congress focused on healthcare as lawmakers adjourn for their month-long August recess, the home building industry needs to send lawmakers an urgent message: **Don't forget about housing!**

To help put America back to work and revive today's struggling economy, legislators should focus on:

1. Extending the \$8,000 home buyer tax credit until December 1, 2010 and expanding eligibility to all home buyers;
2. Correcting appraisal practices that are unnecessarily driving down home values;
3. Improving acquisition, development and construction (AD&C) credit conditions; and
4. Co-sponsoring net operating loss relief bills H.R. 2452 in the House and S. 823 in the Senate

If Congress acts to extend the tax credit program, it would spur 383,000 additional home sales, including 80,000 housing starts down the road as additional sales help deplete the inventory of unsold homes. This stimulus will create nearly 350,000 jobs over the coming year. That's good for the economy and good for America.

For this effort to be successful, housing's voice must be heard loud and clear: **YOU MUST GET INVOLVED!**

NAHB has created a set of resources at www.nahb.org/revivehousingnow to help you. **Reach out to your members of Congress and your local media!**

- Learn the facts by reading the background information, fact sheets, legislative alerts, how to reach your legislators and other information at www.nahb.org/revivehousingnow.

SKEET/CLAY SHOOT EVENT



Jody Patton and your Associates Council want to have an event for members who don't want another golf event for now!

If you are interested in participating in a skeet/clay shoot this fall, will you give us a call at 706-860-2371? We are trying to determine if there are enough interested members to move forward with the planning.

And, if you have ideas for the event – teams, stations, etc., we'd like to hear from you as well!



MESSAGE FROM THE PRESIDENT

Fall is just around the corner, and when I think of fall, football comes to mind. But, just as important, is the Fall Bash hosted this year by the Builders Association. It is going to be November 6 at Savannah Rapids Pavilion. As usual, we will be giving away a new truck or car for the grand prize. And, we'll have a 'wheelbarrow' of Cheer" and lots of great silent auction items for you to choose from. Our jewelry case from Windsor Jewelers is something you would love to own – some will make great Christmas gifts! Fall Bash and jewelry tickets are on sale at the Association office and from our Association board members. We're still selling only 400 tickets, so don't miss getting yours!



Please check our calendar on our website for upcoming education opportunities and committee meetings. Remember that , as soon as the Ga. License Board gives final approval for their continuing education requirements for contractor licenses, we'll have opportunities for you to get those credits. And, we've got a new member service that could help you get the word out to the public about your services and/or products. It's a great deal, and we hope you take advantage of it. Read more about it on page 4 of this newsletter.

Our Membership Committee, especially, would appreciate your help. If you know someone who should be a member of this association because of his or her affiliation with the building industry, please ask that person! If you can't do that, then forward the name and telephone number to the association office and we'll call them on your behalf.

Thank you, Jim Beazley, for bringing in our three new members in July!

Join us as we extend our sympathy and prayers to member Earnest Goetzman on the recent loss of his son.

Sincerely,
Tom Lifsey
 President

Attend County meetings to hear issues that affect your area!

- Richmond County Construction Advisory Board meets on September 10 13 at 3:30 p.m. at the Sand Hill Community Center on Fleming Street in Augusta.
- Columbia County Construction Advisory Board meets on September 14 at 4:00 p.m. in the Evans Govt Complex Auditorium.
- Columbia Cty Engineering Advisory Board meets on Monday, September 28 at 4:00 p.m. at the Evans Govt Complex Auditorium.

In an effort to make your membership more valuable and to ensure that the Association's events and services are most meaningful to you, please fill out and return this survey. You may respond by email or fax (706-860-2371) or snail mail.

1. How long have you been a member of the Builders Association? ___ months / ___ years
2. Are you a Builder member or an Associate member? Builder Associate
3. Mark reasons you joined the Association:

<input type="checkbox"/> Meet and network	<input type="checkbox"/> Assist with prevention of harmful regulations/legislation
<input type="checkbox"/> Industry information	<input type="checkbox"/> Business exposure to the public through Association events
<input type="checkbox"/> Educational opportunities	<input type="checkbox"/> Expand business market to the membership

 Other _____
4. Do you attend the Association general membership meetings (GMM)? Yes No
 If yes, on average, number you attend in one year: 7 4 1
 Do you prefer lunch or evening meetings? Lunch Evening No Preference
5. Do you prefer: business programs social get-togethers mixture of both
6. What GMM programs do you want? Builder topics Associate topics Community Issues
 Legislation impacting industry Motivational Speaker Other _____
8. On what Association Committees and/or Councils do you volunteer? Associates Council GAC
 Membership PR Board CBC RMC SMC Parade/Showcase
9. Do you attend/participate in Association:

<input type="checkbox"/> General Membership Meetings	<input type="checkbox"/> Council activities
<input type="checkbox"/> Spring golf tournaments	<input type="checkbox"/> Parade/Showcase of Homes
<input type="checkbox"/> Fall golf tournaments	<input type="checkbox"/> Educational programs
10. Do you read the monthly newsletter? Yes No
 If yes, is it helpful? Yes No If no, why not _____
11. Do you visit the Association website? Yes No
 If yes, is it helpful? Yes No If no, why not _____
12. Have you given us your email address for communication purposes? Yes No
13. Would you participate in:

<input type="checkbox"/> Educational programs	<input type="checkbox"/> Trade/Consumer Show
<input type="checkbox"/> Parade/Showcase/Dream Home	<input type="checkbox"/> Clay/Skeet Shoot
<input type="checkbox"/> Wine/Beer Tasting evening	<input type="checkbox"/> Family-wide Picnic/Cook-out
<input type="checkbox"/> Local media advertising packages	<input type="checkbox"/> Holiday House event
<input type="checkbox"/> Softball game vs local inspection departments	<input type="checkbox"/> A community event for charity
14. Your ideas for events or member services? _____



HERE'S ANOTHER MEMBER ADVANTAGE!

**YOUR ASSOCIATION IS WORKING WITH ASSOCIATE MEMBER MASS MEDIA MARKETING TO OFFER YOU EXCLUSIVE RATES ON LOCAL ADVERTISING!
YOU CHOOSE THE ADVERTISING OPPORTUNITIES THAT MEET YOUR NEEDS.**

TAKE ADVANTAGE OF THIS SPECIAL MEMBER BENEFIT TO GET YOUR NAME AND PRODUCTS OR SERVICES OUT TO THE PUBLIC.

Augusta Chronicle:
(10) 2 x 2 ads in choice of section/day... only \$775 (\$77.50 each)

1/4 page b/w ad in choice section/day....only \$500

1/8 page b/w ad in choice section/day ...only \$275

Comcast & Knology cable:
Spots starting at \$1 each on most networks

Broadcast Television:
Prime Time Rotators 8-11pm starting at \$100 each

Websites:
(4) page websites from \$595

Digital Billboard \$350 mo.

Radio: 60 commercials on most networks from \$15 each

Video Production: \$99 for a : 30 TV commercial (First time client only)

Vinyl banners - 4 x 6 banner with artwork \$89

A SAVINGS OF UP TO 75% OFF!

These offers are only good for a limited time!

**Contact Ashley Viebrock to set up your free consultation.
706.651.0053 • ashley@massmediamktg.com**






Must be a current member in good standing of the Builders Association of Metro Augusta to receive these incredible savings! Rates are based on media placement by Mass Media Marketing

**BUILDERS ASSOCIATION OF METRO AUGUSTA, INC.
PRESENTS THE**

2009-FALL-BASH

Friday, November 6 at 6:30 p.m. at Savannah Rapids Pavilion

WIN SOMETHING, BUY SOMETHING, HAVE FUN WITH YOUR FAMILY & FRIENDS!

-  Ticket Cost: \$125 admits two, includes BBQ/Chicken dinner, adult beverages, bidding on lots of silent auction items, and the grand prize winner chooses between a new fully loaded truck or a new car!
-  After the grand prize is won, the "losers" have a chance to win \$1,000 cash. You must be present to win cash, so don't leave early!
-  Tickets are still \$20 each for the incredible WINDSOR JEWELERS CHEST of Treasures!
-  As always, there'll be exciting items around the Pavilion to buy during the Silent Auction...tools, art work, gift certificates, gift baskets, furniture and more!
-  Sponsorship opportunities are available (includes some free admissions to the Fall Bash):
 - * Gold – \$500 and up * Silver – \$250-\$499 * Bronze – \$100-\$249
 - * Wheelbarrow of Cheer – \$750 * **NEW! Fall Bash & Jewelry Ticket Sponsors – \$600 each**

Will you donate a silent auction item? Provide the information below:

I want to donate _____
(items)

▼ Ticket Order Form — FILL OUT COMPLETELY AND RETURN ▼

- **Fall Bash Ticket** number preference _____ (001-400) You Must Choose a Ticket(s) Number
- On **Fall Bash index card**, name on card should be:

- **Jewelry Ticket** number preference _____ (001-400) You Must Choose a Ticket(s) Number

HERE IS MY PAYMENT TO BAMA FOR \$ _____ (\$125 per Bash Ticket & \$20 per Jewelry Ticket)

Name _____ Company _____

Phone # _____ Email Address _____

If paying by credit card, provide exact cardholder name & billing address. Fax to 706-860-2336.

Name _____

Billing Address _____

Please circle one: VISA OR MASTERCARD Card # _____

Card Code (3 numbers on back) _____ Expiration Date ____/____ Amount of Charge \$ _____

Form and credit card payments may be faxed: 706-860-2336, mailed: Builders Association, P. O. Box 211685, Augusta, GA 30917, or emailed: exec@homebuildersaugusta.org.

MEMBERSHIP CORNER

WELCOME NEW MEMBERS:

American Drywall

Rickey Johnson

4849 Amstel Place
Flowery Branch, GA 30542
(770) 561-0069

Mike Gallagher Tile Company

Mike Gallagher

12678 State Rd. Hwy 305
Keysville, GA 30816
(706) 871-2987

Alan Williams Trim

Alan Williams

4527 Friske Loop
Evans, GA 30809
(706) 840-0322

▶ ALL YOU CAN DO IS ASK!

In March 2009, Membership Committee challenged our members to bring in new members, and gave you some incentives to do it with the **“\$50 cash for the first 50 new members”!** Through July 2009, 12 members have signed up 44 new members, and one of those members, Board member Jim Beazley, gets credit (and cash) for 27 of them! When asked to share the magic he was using, Jim explained that he just asked people because he wasn't “afraid” of being turned down. They could only say yes or no, but they would say nothing if they were never asked! Jim's got it right, sometimes all it takes is just the asking!

We hope that you will do the asking...to friends, family, co-workers – who have some affiliation with the building industry – and let them decide if they can use the services and benefits that this Association has to offer. And, if they do join, you'll get some spending money!

Thank You for Renewing:

Benchmark Augusta Homes Ltd – Joey Brush
Blount's Complete Home Service, Inc. – Jimmy Blount
Century 21/Larry Miller Realty – Larry Miller
Complete Residential – Travis Gamble
Dawson, Taylor & Company Insurance – Michael Taylor
Garnto & Gearing Brothers Construction – Christie Padgett
Kevin R. Hefner Construction, Inc. – Kevin Hefner
Keystone Homes, Inc. – Darren Gresham
Looper Cabinet Company, Inc. – Chuck Looper
Maner Builders Supply – Matt Morrison
R.L. Hayes Construction Co. – Roy Hayes
Southern Lighting Gallery – Brent Smith
Steel Pro Inc. – George Rollins
Toxey M. Smith LLC – Toxey Smith
T.R. Hoover Construction – T.R. Hoover
Traditions in Tile of Augusta, Inc. – Nancy Johnson
Trotter Builders, Inc. – Dave Trotter

We Don't Want to Lose You!

Coxwell Landscaping & Tree Farm - Herschel Coxwell
Dream Weaver Home Improvements – Scott Seemann
East Georgia Fence and Construction – Travis Cain
EXIT Realty Leading Edge – Drew May
Garren Construction, Inc, - Jimmy Garren
James Hardie Building Products – Blaine Bates
James Newman Drywall – James Newman
Koehn Construction Company – Mark Koehn
Natural Stone Links, LLC – Anna Link

Thinking of joining?

Time to renew?

Don't get the “dues blues”.

Payment plans are available.

Call the office 706-860-2371

for more information.

MEMBER ADVANTAGE

If you are a member of the Builders Association, there are numerous resources available that can save you money and provide valuable information on issues that you face with your business. Take advantage of these two money-saving opportunities listed below!



The **HBA Member Advantage program** offers members many money-saving discounts that benefit their businesses, employees, and family.

Reduce your day-to-day business costs with these member-only discounts. NAHB's purchasing power means big savings! Your membership entitles you to discounts on car rentals, office/computer products, PCs, financial and business services, overnight delivery, and more. Participating, nationally known companies include Dell Computers, Pitney Bowes, Williams Scotsman, and Hertz, to name a few.

When making contact, the companies request that callers identify themselves as members of the National Association of Home Builders. Log in at www.nahb.org.

The businesses on page 5 are some of the companies participating in the MEMBER ADVANTAGE program through NAHB.

BuilderBooks.com[®] Special member pricing on products from BuilderBooks.com – an official web site of the National Association of Home Builders. For "Books that Build Your Business," this is the trusted online store for the best in books, software and digital products for today's progressive builders, developers, contractors and building industry professionals. Members receive a 10% discount on orders.

Visa, MasterCard and American Express are accepted. Order online or call 1-800-223-2665 to place your credit card order over the phone.

EDUCATION *affects mind, skills and values – here are some opportunities for you to grow:*

September 17 from 8:00 – 12 Noon - Columbia County Development Services Division Director, Richard Harmon, will have a FREE class to review codes for light commercial building. ONLY open to those people who are building light commercial and have a Residential Light Georgia Contractor License. Location is Savannah Rapids Pavilion

October 19 at 8:00 a.m. – Business Management for Building Professionals (Designations: CGR, MCSP, CGP)

October 27 & 28 at 8:00 a.m. – Green Building for Building Professionals (Designations: CGA, CGB, CGP) (continuing credits for: CGB, CGR, GMB, CSP, MCSP, CMP, MIRM)

November 2 at 8:00 a.m. – Scheduling (Designations: CGA, CGB, CGR)

November 9 at 8:00 a.m. – Risk Management & Insurance For Building Professionals (Designations: CGR, GMB, GMR)

Still need the **BAR** or **PREP**? Call us and we'll set it up for you.

Call 706-860-2371 or email egoolsby@homebuildersaugusta.org and we'll tell you more about these courses and any others you are interested in taking.

Wear them proudly...

Builders Association Golf Shirts are in!

Men & Ladies S-XL \$24 / 1XL-3XLT \$30 in a wide range of colors! Call or come by and pick your favorite!



Council Corner

SALES & MARKETING COUNCIL

The Sales and Marketing Council is offering the first IRM I course on October 12 & 13, 2009. Take advantage of the discount by registering for the class before OCTOBER 2. This course is approved for 13 hours of GA Real Estate Commission continuing education and for credit toward your CAPS, CGA, CGB, CGR, GMB, CSP, Master CSP, CMP, MIRM. Designations: CMP, MIRM. Please call the association office (706-860-2371) or email egoolsby@homebuildersaugusta.org for more information on registering for this course.

If you would like to be more involved in the Sales and Marketing Council, there are a few spots available on the 2010 Board of Directors. If you are interested please contact Rhonda Banks at rbanks@buildkeystone.com.

*Congratulations to member
Dorothy Brandon and her
husband, Blake, on the birth
of their son Wilson Conner
Brandon, 7lbs 13 oz,
born on July 20, 2009
— also Dorothy's birthday!*

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You specialize in building and selling. Bonded Builders Warranty Group (BBWG) specializes in warranty. By putting your warranty responsibilities in our hands, you:

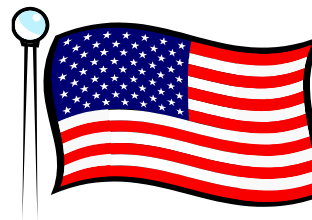
- **Reduce** or eliminate warranty department expenses, like payroll, workers' comp, vehicle and equipment-related costs, etc.
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FREEDOM IS NOT FREE!

While this isn't considered a national election year, there are some local elections in the area. Are you registered to vote on November 3? Deadline to register is October 5! Don't slip up and miss one of the most important freedoms we have in this country!

You may think that your one vote won't make a difference – you're wrong! And, if you don't vote, then you have no right to complain about who wins.

Go to the Secretary of State's website and download a voter registration form – www.sos.ga.gov/Elections.

In case you missed them...

RERUNS FROM NAHB'S BUILDING NEWS:

IRS Issues Rules on Tax-Free, Five-Year Deferrals

On Aug. 17, the Internal Revenue Service released [Revenue Procedure 2009-37](#), which contains administrative rules for the deferral of tax due to cancelled or restructured business debts.

A provision of February's American Reinvestment and Recovery Act and a change supported by NAHB and other business groups, the new rule allows a tax-free deferral of five years, followed by a 20% pro-rata repayment of the cancelled debt tax over the next five years for debts restructured in 2009 and 2010.

The rule applies to C Corporations and pass-thru entities.

While the description of the provision speaks to "reacquisition of the debt" (as may often be the case for certain large companies), the new rules also apply to debt-for-debt exchanges. This deferral should help reduce the tax consequences of businesses seeking debt workouts with lenders.

The Revenue Procedure will be published on Sept. 8 in Internal Revenue Bulletin 2009-36. NAHB members with comments on the rules are asked to e-mail [Robert Dietz](#) or [Greg Brown](#).



Audio Seminar to Discuss How to Take Advantage of Downturn

When the dust of the housing shakeup settles, the builders and housing industry professionals left standing will be those who made plans for the future.

To help builders, remodelers, architects, planners, designers, sales and marketing professionals, contractors and other industry professionals position their companies to take advantage of the downturn, NAHB's [National Sales and Marketing Council](#) is sponsoring an audio seminar, "[Beyond the Best-Case Scenario](#)," beginning 2:00 p.m. EDT on Thursday, Sept. 17.

During the seminar, building industry management and sales consultants Ross Robbins, CMP, CSP, MIRM, of [Lee Evans Group/Shinn Consulting, Inc.](#); and Manny Schatz, CAASH, CGP, CMP, MIRM, of PBS, Inc., will discuss a three-step strategic process that can help guide business owners to realistically plan and prepare for the future.

The strategic process presented will help put business owners in the driver's seat, explaining how owners can be more realistic about their options by making decisions deliberately instead of desperately.

Participants will learn:

- Step-by-step methods for mapping out a business strategy
- Methods for evaluating a local market to make future plans
- A plan to manage cash and credit
- Methods for seeking opportunities in the current market
- How to prepare the "right" sales scripts

The panelists also will explain how business owners can effectively use their resources to develop a vision for the future while staying focused on their day-to-day needs. Registrants will receive:

- Hour continuing education credit toward NAHB's [professional designations](#)

- Unlimited access to an online copy of the seminar for future reference
- A 20% [BuilderBooks](#) discount for "[Think Sold! Creating Home Sales in Any Market](#)," a practical how-to guide for developing the self-awareness, knowledge and skills needed to succeed in the competitive field of new home sales. Participants will receive a discount code for the publication after registering for the audio seminar.

To Register: The hour-long audio seminar will include presentations by the panelists and questions from the audience. E-mail questions to nsmcaudio@nahb.com through Friday, Sept. 11. The fee is \$39 per phone site for NAHB members, \$59 for non-members. For information or to register, visit www.nahb.org/BestCaseAudio.

Webinar to Explore Design Trends for 50+ Homes and Communities

Tomorrow's mature buyers want well-designed communities, or changes in their existing homes, that will allow them to continue to be engaged and active. Although they may not acknowledge it today, they also want homes with thoughtful features that make it possible for them to comfortably age in place.

The NAHB [50+ Housing Council](#) and [NAHB Remodelers](#) are hosting the webinar, "[Designing 50+ Homes and Communities for the Future](#)," to discuss this emerging trend in detail. The webinar, which begins at 1:00 p.m. EDT on Tuesday, Sept. 15, is free to members of the 50+ Housing Council and NAHB Remodelers. The fee for other NAHB members is \$69 and \$100 for non-members.

During the webinar, a panelist will provide an overview of universal design, while a nationally-recognized active adult builder and remodeler will discuss how builders and remodelers can incorporate universal design features into new or existing construction — without breaking the budget.

In addition, a representative from AARP's [Livable Communities](#) program will provide builders, developers, designers and remodelers with a checklist of what makes a community truly livable.

Panelists include Bill Owens, of [Owens Construction](#); Roy Wendt, of [Wendt Builders](#); and Amy Levner, AARP's Housing and Mobility Options. Mary Jo Peterson, [CAASH, CAPS, CKD, CBD, of Mary Jo Peterson, Inc.](#), will serve as the moderator and a panelist.

The webinar panelists will:

- Explain the concepts of universal design and aging in place and the specific design features involved
- Describe strategies to show builders, remodelers, architects, designers and other housing professionals how to successfully incorporate universal design/aging in place into new and existing construction without creating an institutional look
- Identify methods to market these features to 50+ customers, communicating the short- and long-term value of these features as consumers get older
- Provide illustrations, floor plans and graphic images of well-executed universal design from nationally recognized, award-winning homes and communities
- Provide a checklist of key features that make homes and communities livable for people of all ages as identified in AARP's Livable Communities program
- Participants can receive one hour of continuing education credit for CAASH, CAPS and other NAHB professional designations.

To Register:

For more information and to register, [click here](#), or call the NAHB Office of the Registrar at 800-368-5242 x8338 or e-mail registrar@nahb.com.



STAR QUALITY.

Build ENERGY STAR® and All-Electric and build in quality.

Distinguish your homes by following ENERGY STAR guidelines – and by building All-Electric. Today, energy efficiency is a huge selling point. And an ENERGY STAR qualified new home is substantially more energy efficient than Georgia's standard building code. The ENERGY STAR label on your home helps validate the quality construction practices used to build the house. You'll appreciate the simplicity of building All-Electric. Plus, Builder incentives are available from Georgia Power for each All-Electric ENERGY STAR new home you build. To learn more, call Lee Abolghassem at 706.650.5223 or Anthony King at 706.650.5211 or go to georgiapower.com/builder.




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2010 International Builders' Show® In Las Vegas Jan 19-22, 2010



Go to IBS Website: www.BuildersShow.com

Hotel Information: ALL of the Las Vegas hotels in NAHB's hotel block will be offering rooms for \$44 to \$199 a night! These great rates will be available online when registration and housing open on August 3rd. The rates are only guaranteed for the month of August, so you definitely want to take advantage of them as quickly as possible. Please note the following housing details:

- Availability of rooms at these low rates is limited at each hotel and Hotel rates are subject to change after August 31st, 2009. These rates are only guaranteed if you provide your name, dates and credit card information **by AUGUST 31, 2009.**
- This year hotel room reservations will be guaranteed with credit card information at the time of booking the room. The credit card will be **charged in mid December** which is when the hotels will receive all the reservations from NAHB. This charge will be for first night's room and tax. **Therefore, you can cancel your reservations without penalty until Friday, December 11th.**
- After December 11th, 2009 all hotel room cancellations will be assessed a \$21 processing fee. In addition, if you cancel your room after the hotel's deadline, you forfeit your entire deposit. The hotel's cancellation deadline is usually 72 hours, however, there are a couple of exceptions with longer deadlines. Please refer to your housing and registration confirmation for the hotel's exact cancellation policy.

Show Registration Opens Monday, August 3, 2009

Online registration, through www.BuildersShow.com, is the simplest way to register and book hotel rooms for the International Builders' Show.

- **Member Full Registration Package:** Registration for a Member Full Registration Package, allowing attendees to go to any of the 175+ education seminars, and including access to the exhibit floor all four days, will be **\$295 IF you register by January 18th.** After January 18th, the fee will jump to the onsite price of \$425. Spouses may register at no additional fee
- **Member 4-Day Exhibits Registration: (No charge for members until December 11th - NEW this year)** There will be no charge for registration for a 4-day member exhibit floor pass **IF you register by December 11th.** After December 11th there will be a \$75 charge that will then jump to the onsite price of \$125 after January 18th.
- **Member First-Time Attendee:** If you have not registered for the show as an NAHB member in the past, you can attend for \$100. This is a Full Registration, allowing you to go to any of the 200+ education seminars, and includes access to the exhibit floor all four days.

Education Options (All Friday seminars are complimentary)

- **1-Day Education Pass + 4-Day Exhibits Registration: (new this year)** Includes admittance to the Exhibit Floor all four days of the show, plus unlimited access to one (1) day of Education Seminars. Members will need to pick which day they are buying the pass for when they register.
- **2-Day Education Pass + 4 Day Exhibits Registration: (new this year)** Includes admittance to the Exhibit Floor all four days of the show, plus unlimited access to two (2) days of Education Seminars. Members will need to pick which days they are buying the pass for when they register.

BUILDERS ASSOCIATION OF METRO AUGUSTA

2009 Calendar of Events

SEPTEMBER

- 1-2 HBAG Fall Board meeting, Amelia Island Plantation, FL – **RSVP**
 1 SMC Home-A-Palooza Committee, 11:00 a.m.
 1 Richmond County Commission Meeting, 2:00 p.m.,
 Municipal Building
 1 Columbia County Commission Meeting, 6:30 p.m., Evans
 Govt Auditorium
 7 LABOR DAY HOLIDAY
 8 Sales and Marketing Council Board meeting, 10:00 a.m.
 10 BPAC Board of Directors, 9:45 a.m.
 10 Governmental Affairs Committee, 10:30 a.m.
 10 Richmond County Construction Advisory Board, 3:30 p.m.,
 Sand Hill Community Center
 14 **General Membership Meeting/Associates Appreciation Night/
 Steak Dinner, 6:00 p.m., Julian Smith Casino – RSVP**
 14 Columbia County Construction Advisory Board, 4:00 p.m.,
 Evans Govt Auditorium
 15 Fall Bash Committee, 10:00 a.m.
 15 Membership Committee, 11:00 a.m.
 15 Richmond County Commission Meeting, 2:00 p.m.,
 Municipal Building
 15 Columbia County Commission Meeting, 6:30 p.m., Evans
 Govt Auditorium
 17 Richard Harmon class for Residential Light GA License holders,
 8 a.m., Savannah Rapids Pavilion – **RSVP**
 22 Executive Committee, 11:30 a.m.
 28 Board of Directors Meeting, 12:30 p.m.
 28 Columbia County Engineering Advisory Committee, 4:00 p.m.,
 Evans Govt Auditorium
 30-10/4 NAHB Fall Board, Chicago, IL

OCTOBER

- 5 General Membership Meeting with GA Legislators Forum,
 11:45 a.m., Savannah Rapids Pavilion – **RSVP**
 6 Jack Bowles Committee, 10:00 a.m.
 6 Richmond County Commission Meeting, 2:00 p.m.,
 Municipal Building
 6 Columbia County Commission Meeting, 6:30 p.m., Evans
 Govt Auditorium
 8 Governmental Affairs Committee, 10:30 a.m.
 12 SMC Educational Class "IRM I", 8:00 a.m. – **RSVP**
 13 SMC Educational Class "IRM I", 8:00 a.m.
 14 Remodelors Council 4th Qtr meeting, 11:30 a.m. with
 lunch – **RSVP**
 19 Educational Class "Building Management for Building
 Professionals", 8:00 a.m. – **RSVP**
 20 Executive Committee, 11:30 a.m.
 20 Richmond County Commission Meeting, 2:00 p.m.,
 Municipal Building
 20 Columbia County Commission Meeting, 6:30 p.m., Evans
 Govt Auditorium
 21 Sales and Marketing Council GMM, 11:45 a.m.
 26 Board of Directors Meeting, 12:30 p.m.
 27 Educational Class "Green Building", 8:00 a.m. – **RSVP**
 28 Educational Class "Green Building", 8:00 a.m. – **RSVP**

VISIT  ONLINE

www.homebuildersaugusta.org

for the latest updates and event dates

OUR MISSION

The Builders Association of Metro Augusta, Inc. is a non-profit trade organization chartered in 1956. It is dedicated to creating and promoting an ongoing successful environment for housing on behalf of its members and the citizens of metro Augusta.

The Association strives to enhance the business climate for its members and to provide affordable, quality housing in the area it serves. It conducts educational programs, disseminates trade and technical information, and promotes doing business with Association members for products and services.