



Building Business

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Builders Association
of Metro Augusta, Inc.
3732 Executive Center Drive
Martinez, Georgia 30907

706.860.2371

www.homebuildersaugusta.org

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NOTICE

to all members:

The August General Membership Meeting has been CANCELLED. Please plan to attend our next meeting on September 14 at Julian Smith Casino.

BUILDERS ASSOCIATION OF METRO AUGUSTA, INC.
PRESENTS THE



2009 FALL BASH



Friday, November 6 at 6:30 p.m. at Savannah Rapids Pavilion

WIN SOMETHING, BUY SOMETHING, HAVE FUN WITH YOUR FAMILY & FRIENDS!



Ticket Cost: \$125 admits two, includes BBQ/Chicken dinner, adult beverages, bidding on lots of silent auction items, and the grand prize winner chooses between a new fully loaded truck or a new car!



After the grand prize is won, the "losers" have a chance to win \$1,000 cash. You must be present to win cash, so don't leave early!



Tickets are still \$20 each for the incredible WINDSOR JEWELERS CHEST of Treasures!



As always, there'll be exciting items around the Pavilion to buy during the Silent Auction...tools, art work, gift certificates, gift baskets, furniture and more!



Sponsorship opportunities are available (includes some free admissions to the Fall Bash):

* Gold - \$500 and up

* Silver - \$250-\$499

* Bronze - \$100-\$249

* Wheelbarrow of Cheer - \$750

* **NEW! Fall Bash & Jewelry Ticket Sponsors - \$600 each**

Will you donate a silent auction item? Provide the information below:

I want to donate _____
(items)

▼ Ticket Order Form — FILL OUT COMPLETELY AND RETURN ▼

● **Fall Bash Ticket** number preference _____ (001-400) You Must Choose a Ticket(s) Number

● On **Fall Bash index card**, name on card should be:

● **Jewelry Ticket** number preference _____ (001-400) You Must Choose a Ticket(s) Number

HERE IS MY PAYMENT TO BAMA FOR \$ _____ (\$125 per Bash Ticket & \$20 per Jewelry Ticket)

Name _____ Company _____

Phone # _____ Email Address _____

If paying by credit card, provide exact cardholder name & billing address. Fax to 706-860-2336.

Name _____

Billing Address _____

Please circle one: VISA OR MASTERCARD Card # _____

Card Code (3 numbers on back) _____ Expiration Date ____/____/____ Amount of Charge \$ _____

Form and payments may be mailed to: Builders Association, P. O. Box 211685, Augusta, GA 30917.

Questions? Call us at 706-860-2371 or email exec@homebuildersaugusta.org



MESSAGE FROM THE PRESIDENT

I'm excited to report that our Association has started planning the 2009 FALL BASH scheduled for Friday, November 6 at Savannah Rapids Pavilion. I hope that we can count on you to help plan the activity AND attend this popular event.

Recognizing that the economy has hit our industry especially hard, we still want to be sure that we have activities such as this one that brings together friends and family for an evening of fun, good food and a chance to win a new truck or car or even cash! Good news - the price for tickets and sponsorships remains the same – no increase.

Will you please join us in this effort? By buying a fall bash ticket or a fall bash jewelry ticket, donating an item for the fall bash silent auction or signing up as a sponsor, you will be helping us defend our industry and our livelihoods and provide member services.

Get your co-workers involved and your neighbors! Just fill out the first page of this newsletter and send it back to the association office by fax (706-860-2336), by email or snail mail.

Fall Bash Chairman Don Bailie would be happy to see you at the Fall Bash meetings as well, so check the newsletter calendar or our website calendar on www.homebuildersaugusta.org for the date of the next meeting.

This is an extra special event this year, and I hope that you'll be a part of the fun. Remember that if you spend and/or donate at least \$500, we'll fly your company banner at the Fall Bash!



Sincerely,
Tom Lifsey
 President

- R E M I N D E R -

HBAG Fall Board is right around the corner and ALL Association Members are invited to attend

This year, the HBAG Fall Board will be held at beautiful Amelia Island Plantation in Amelia Island, Florida on Sept 1-2, 2009.

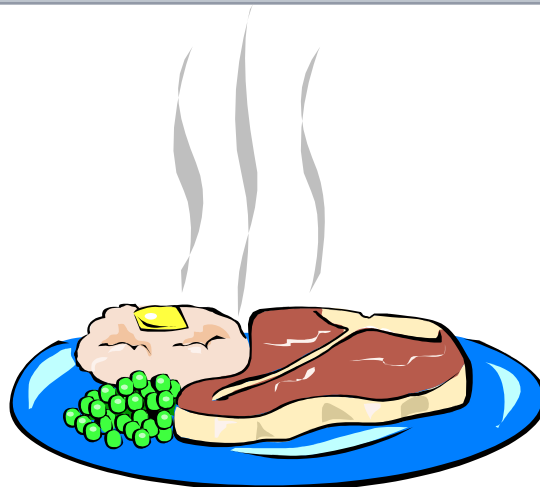
It's real easy to register online at www.hbag.org; you may pay online with a credit card or mail your payment. Cost is \$200 per member.

Even though they are free, you must register your spouse/guest/adult family member for this event.

Make your hotel reservations by calling 1-800-874-6878 or reserve your room online at www.hbag.org. To receive the HBAG room rate of \$189 per night for a hotel room, enter HBAG Group Code 8B86NK. *HOTEL RESERVATION DEADLINE IS FRIDAY, JULY 31, 2009*

Congratulations to member John Crowell and his wife Meredith on the birth of their son, William Hayes Crowell on July 13, weighing in at 6lbs 6oz!

Join us as we extend our sympathy to member Mark Gilliam and his family over the loss of his step-father, Mr. Dallas Knight, on July 3.



RSVP TODAY!

I'LL HAVE A STEAK, MEDIUM, BAKED POTATO WITH BUTTER AND SOUR CREAM, TOSSED SALAD WITH RANCH DRESSING, HOLD THE ONIONS....

MEMBERS, ARE YOUR TASTE BUDS DANCING YET? Well, come out to our September 14 Associates Appreciation GMM and we'll have it ready for ya!

Ten Reasons why you should attend the September 14 meeting:

- You Builders can help us show our Associate Members how grateful we are for all they do!
- You Associates can sit back and enjoy our appreciating you!
- You can help us thank our Meeting Sponsor, Serotta, Maddocks, Evans & Company, CPAs!
- You can enjoy an air-conditioned evening and not worry about the bill!
- You can eat a great juicy steak from Dye's Southern Catering!
- You can hear us tell all of you how much we appreciate your membership!
- You can get a healthy baked potato, load it up with butter and sour cream, then really enjoy it!
- You can sit around and outdo your buddies with job-site horror stories!
- You can pretend you're a healthy eater because you're eating your tossed salad (loaded with creamy dressing)!
- You can wear your new Builders Association golf shirt or be prepared to strip because you have to buy one there!

MEMBERSHIP CORNER

WELCOME NEW MEMBERS:

Baena Finished Concrete
Homero Baena
 142 Daffodile Dr..
 North Augusta, SC 29841
 (706) 533-7013

Crown Communities, Inc.
David Smith
 1371 Dogwood Drive, SW
 Conyers, GA 30012
 (678) 509-0555

Georgia Granite
Jim Cope
 4620 Jade Trail
 Canton, GA 30115
 (678) 366-9405

Jeffery Harris Trucking, Inc.
Jeff Harris
 1736 Barton Chapel Road
 Augusta, GA 30909
 (706) 667-9904

Kingleo Trucking
Don Johnson
 1829 Broad Street
 Augusta, GA 30904
 (706) 722-9596

Smith Brothers Mechanical
Contractor
 John Smith
 1711 North Leg Court
 Augusta, GA 30909
 (706) 733-9473

Mink Affordable Lawn Care
Tom Mink
 5424 Cemetary Rd
 Grovetown, GA 30813
 (706) 447-4422

R & C Framing
Cheryl Luna - Velasquez
 351 Brandywine Place
 Augusta, GA 30909
 (706) 533-5770

Re/Max Partners
Terri Thomas
 725 Industrial Park Drive Suite 2
 Evans, GA 30809
 (706) 922-7355

Right Way Landscaping, Inc.
Kevin Frails
 245 South Fairview Drive
 Harlem, GA 30814
 (706) 799-5368

Sherwin Williams Company
Michael Taylor
 201 Casa Linda Dr
 Martinez, GA 30907
 (706) 836-2346

Thank You for Renewing:

Atlanta Gas Light Co. – Greg Flanigan
 Augusta/CSRA Habitat for Humanity – Dennis Hoyt
 Augusta Remodeling & Construction Co. – Richard Johnson
 Belding Construction Co., Inc. – Billy Belding
 Ben Long Construction Co., Inc. – Ben Long
 Blanchard and Calhoun Insurance – Preston Moss
 Bowles Construction, Inc. – Ralph Bowles
 Buddy and Associates, Inc. – Buddy Price
 Ferguson Drywall – Dale Ferguson
 Hardwood Floors & More, Inc. – SuZanne Lilly
 J.W. Ivey & Associates – Jake Ivey
 Mass Media Marketing – Rick Donaldson
 Ocmulgee Concrete Services – Steve Pokrywka
 Peach Contractors, Inc. – Mark Donahue
 Prudential Beazley Real Estate – Barbara Sanders
 Putt Construction Co., Inc. – Larry Putt
 R.T. Bailey Construction, Inc – Todd Bailey
 Re/Max Masters – Ira Tindall
 Regions Bank – Matt McGregor
 Riggins Pest and Moisture Control Co. – Chris Riggins
 Rodgers Builders, Inc. – Charles Rodgers
 Serotta, Maddocks, Evans, & Co. CPA's – Paul Wade
 Wells Fargo Home Mortgage – Jason Redman
 William Tam General Contractor, Inc. – William Tam

We Don't Want to Lose You!

84 Lumber – Jack Holt
 America's Home Place, Inc. – Angela Ryder
 Bright Residential/Commercial Cleaning – Vanessa Joseph
 Carpenters in the Homes Inc. – Chad Carpenter
 Curtain Call, Inc. – Bob Williams
 Dennis Perry Homes, Inc. – Dennis Perry
 Edgewood Development Group Inc. – Kevin Tolbert
 Evans Garage Doors, Inc. – Brandon Pearson
 Green Keeper Landscaping, Inc. – Tamara Davis
 hgregg – Charles Webb
 Higgins Builders, Inc. – Alex Higgins
 IDK Homes, Inc. – Ron Janelle
 J.J. & Z. Builders, LLC – Zach Greenway
 Kelley Appliance – Russell Kelley
 Leisure Homes, Inc. – Lee Bruker
 M & M Auto Rental, Inc. – Roger Gray
 Magnolia Homes of Augusta, Inc. – Judy Love
 MP Construction Services, LLC – Marie Pella
 MYRRH, Inc. – Travis Bateman
 Noble Contractors – Darrell Walden
 Painting by Joey Smalley – Joey Smalley
 Robertson Grading, Inc. – William Robertson
 Rowland's Heating and Air – Mickey Palmer
 Sand Terrace Properties, LLC – James Newman
 T. B. Carpentry – Todd Boone
 The Insurance Center – Steve Dekle
 The Jordan's Group – Pat Blanchard
 Trillium Communities, LLC – Dean Conn
 Whiteoak Trim Service, Inc. – Robert Duckworth
 Wilson Home Builders – Tom Wilson
 Wynn Masonry – Jesse Wynn

Thinking of joining?

Time to renew?

Don't get the "dues blues".

Payment plans are available.

Call the office 706-860-2371

for more information.

Renew Your Membership Now!

My last few articles have focused on New Membership, and I don't want to lose focus on that important area. However, this month I want to discuss renewals. It is more important than ever that you renew your membership and encourage your fellow members to renew theirs.

This association has a history of fighting unnecessary and expensive regulations. The efforts of volunteer members of this association through the years have helped to keep money in your pockets. Without our working and defending this industry with local and state government officials, your fees would be even higher than they are.

I hope you will decide to stay the course with us, even during these tough times because these tough times are going to turn around. Please make the decision to support your industry through the renewal of your association membership.

The association has made it easier than ever for you to renew. You have several options:

- 1. Simply return your statement to the association with a check for the renewal.*
- 2. Use a VISA or MasterCard to pay for your renewal. Just call the association office and you can take care of the transaction in minutes.*
- 3. You can split the payment renewal over two consecutive months, paying ½ each month.*

The point is that the association is offering several options to make renewal easier than ever. When you receive your renewal statement, don't shove it under the pile. Take a few moments to handle it then and there.

Once you've renewed get involved! Come to the General Membership Meetings, take an education class, join the Sales and Marketing Council, the Remodelers Council, or the Commercial Council. Get involved and help keep your association strong.

Remember that there is strength in numbers and, together, our voices will be heard. With a large, active membership, we can shout our message. With just a few members, we can only whisper it. I hope you will decide that the message of housing is worth shouting.

Tom Henderson, Membership Committee Chairman

***Congratulations to the sponsors of our June New Members:
Debra Taylor, Rhonda Banks, Jim Beazley (10 new members!)***

Governmental Affairs Update

Tom Werner, GAC Chairman

In Columbia County, on Monday, July 13, the Development Standards Subcommittee did not meet as a majority of the committee members could not attend. They meet the 2nd Monday of each month, so put that in your schedule if you want to give your input on the tree ordinance issue

The Engineering Advisory Committee is still working on the tree ordinance as well as a subdivision regulation review. If you are interested in these issues, you may attend the next Engineering Advisory Committee meeting on Monday, July 27 at 4:00 p.m. in the Evans Auditorium or the Development Standards Subcommittee Meeting on Monday, August 10 at 3:00 p.m. in the Planning Conference Room. If you have any concerns or issues for Columbia County, contact Stephen Beazley, Co-Chair or come to our next GAC meeting Thursday, August 13 at 10:30 a.m. at the Association office.

In Richmond County there are some indications that the county is considering raising permit fees. The Richmond County Construction Advisory Board will be following this and we will look for a report back at our next meeting. The permit fees go into an enterprise fund that currently has a large surplus so there does not seem to be a need to raise fees during this economic environment. If you have an interest in this issue please contact Doris Harrison, Co-Chair or just come to our next GAC meeting.

*Tom Werner
GAC Chairman*

REMEMBER TO RSVP:

July 28 at 11:30 – Commercial Builders Council Lunch with GA Transportation Board Chairman Bill Kuhlke, who will discuss current and future DOT projects in the area. Small lunch fee of \$7.00 for non-CBC members

August 5 at 1:30 – NAHB's BAR/PREP Review; \$195 each. Lets you know what you don't know so that you can take classes to learn it.

August 13 at 1:00 – 4-hour Residential Construction Superintendent class: Customer Service. It's credit toward your Residential Construction Superintendent professional designation, or take the class to learn something.

August 19 at 11:30 – *FREE* Lunch & Learn Series – Building Cost Effectively with Engineered Wood. Lunch courtesy of Weyerhaeuser

August 26 at 8:00 – Level 1A Re-certification class to renew your 'Blue Card'. You need this if your blue card expires between now and August 25, 2010. Cost is \$80 for association members and \$150 for non-members.

Call 706-860-2371

or email

egoolsby@homebuildersaugusta.org



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Mary Landrum, Showroom Manager
mjl@landrumsupply.com

Debra L. Shockley, Showroom Consultant
dls@landrumsupply.com

Council Corner

Sales & Marketing Council

SMC held its first Annual Home-A-Palooza event on Tuesday, July 21, 2009 at the Savannah Rapids Pavilion. Nearly 30 new home communities set up a display to promote their neighborhood. The event was attended by more than 125 people including builders, Realtors, mortgage loan officers and more.

Three tables won cash prizes for their creative displays of their communities: Gregg's Mill, marketed by Prudential Beazley; Rhodes Farm, marketed by Meybohm Realtors; and Northridge, marketed by Blanchard and Calhoun Real Estate.

Congratulations to our winners and a huge "Thank You" to all of our participants for a job well done:

Blanchard & Calhoun Real Estate

River Island
Trolley Run Station
Bartram Trail
Northridge
Tudor Branch

Keystone Homes

Steeplechase
Riverstone
Sage Creek
Crystal Point

Meybohm New Homes Division

Canterbury Farms
Rhodes Farm
High Meadows
The Orchard
Riverwood Plantation
Connor Place
Somerset
Berkley Hills
Elderberry
Sumter Landing
Reynolds Pond
Grove Landing
Cornerstone Creek

Prudential Beazley Real Estate

Gregg's Mill
Willow Oak Village
Shouthampton
Summerlin

Crown Communities

Iris Glenn



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Remodelors Council

The Remodelors Council attended their third quarter meeting on July 8 and enjoyed a very informative presentation by Mark Hartz of ACES. Mark explained the new laws and guidelines for demolition, asbestos removal and lead paint. Government officials take this very seriously, and there could be some serious repercussions if these jobs aren't done properly. Thank you, RMC and Mark Hartz, for giving us the facts that could save us money and headaches!

The fourth quarter RMC meeting is scheduled for Wednesday, October 14 at 11:30. Watch this Council Corner for further details!

Commercial Builders Council

As this newsletter goes to print, the CBC is looking forward to their third quarter meeting on Tuesday, July 28 with speaker Bill Kuhlke, Jr., Chairman of the State Transportation Board. Mr. Kuhlke will bring us up to date on what's happening with road projects – current and future – in our local area. All Association members are invited to attend, but you must have a reservation. Call 706-860-2371.

Georgia has a Homebuyer Tax Credit!

House Bill 261, signed into law by Governor Perdue on May 11, 2009, authorizes a limited state income tax credit for the purchase of an eligible single-family residence.

The amount of the credit is *the lesser of 1.2 percent of the purchase price of an "eligible single-family residence" or \$1,800.00.*

Unlike the federal tax credit, Georgia's Homebuyer Tax Credit is not limited to first-time homebuyers. Instead, anyone who purchases an "eligible single-family residence" during the effective period is entitled to claim the credit against the taxpayer's state income tax liability (subject to some limitations).

For more information, go to
www.homebuildersaugusta.org

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GEORGIA POWER
A SOUTHERN COMPANY

2010 International Builders' Show® In Las Vegas Jan 19-22, 2010



Go to IBS Website: www.BuildersShow.com

Hotel Information: ALL of the Las Vegas hotels in NAHB's hotel block will be offering rooms for \$44 to \$199 a night! These great rates will be available online when registration and housing open on August 3rd. The rates are only guaranteed for the month of August, so you definitely want to take advantage of them as quickly as possible. Please note the following housing details:

- Availability of rooms at these low rates is limited at each hotel and Hotel rates are subject to change after August 31st, 2009. These rates are only guaranteed if you provide your name, dates and credit card information **by AUGUST 31, 2009**.
- This year hotel room reservations will be guaranteed with credit card information at the time of booking the room. The credit card will be **charged in mid December** which is when the hotels will receive all the reservations from NAHB. This charge will be for first night's room and tax. **Therefore, you can cancel your reservations without penalty until Friday, December 11th.**
- After December 11th, 2009 all hotel room cancellations will be assessed a \$21 processing fee. In addition, if you cancel your room after the hotel's deadline, you forfeit your entire deposit. The hotel's cancellation deadline is usually 72 hours, however, there are a couple of exceptions with longer deadlines. Please refer to your housing and registration confirmation for the hotel's exact cancellation policy.

Show Registration Opens Monday, August 3, 2009

Online registration, through www.BuildersShow.com, is the simplest way to register and book hotel rooms for the International Builders' Show.

- **Member Full Registration Package:** Registration for a Member Full Registration Package, allowing attendees to go to any of the 175+ education seminars, and including access to the exhibit floor all four days, will be **\$295 IF you register by January 18th**. After January 18th, the fee will jump to the onsite price of \$425. Spouses may register at no additional fee
- **Member 4-Day Exhibits Registration: (No charge for members until December 11th - NEW this year)** There will be no charge for registration for a 4-day member exhibit floor pass **IF you register by December 11th**. After December 11th there will be a \$75 charge that will then jump to the onsite price of \$125 after January 18th.
- **Member First-Time Attendee:** If you have not registered for the show as an NAHB member in the past, you can attend for \$100. This is a Full Registration, allowing you to go to any of the 200+ education seminars, and includes access to the exhibit floor all four days.

Education Options (All Friday seminars are complimentary)

- **1-Day Education Pass + 4-Day Exhibits Registration: (new this year)** Includes admittance to the Exhibit Floor all four days of the show, plus unlimited access to one (1) day of Education Seminars. Members will need to pick which day they are buying the pass for when they register.
- **2-Day Education Pass + 4 Day Exhibits Registration: (new this year)** Includes admittance to the Exhibit Floor all four days of the show, plus unlimited access to two (2) days of Education Seminars. Members will need to pick which days they are buying the pass for when they register.

BUILDERS ASSOCIATION OF METRO AUGUSTA

2009 Calendar of Events

AUGUST

- 4 Richmond County Commission, 2:00 p.m.,
Municipal Building
- 4 Columbia County Commission, 6:30 p.m., Evans Govt
Auditorium
- 5 'BAR' Review educational class, 1:30 p.m., Association
office – RSVP**
- 6 Associates Council, 10:00 a.m.
- ~~10 General Membership Meeting with SMC, 11:45 a.m.,
Savannah Rapids Pavilion – CANCELLED~~
- 11 Membership Committee, 11:00a .m
- 12 Fall Bash Committee, 10:30 a.m.
- 13 Governmental Affairs Committee, 10:30 a.m.
- 13 Residential Construction Superintendent Course
"Customer Service and Homeowner Relations", 1 p.m. -
RSVP**
- 18 Nominating Committee, 11:00 a.m.
- 18 Richmond County Commission, 2:00 p.m., Municipal
Building
- 18 Columbia County Commission, 6:30 p.m., Evans Govt
Auditorium
- 19 FREE Lunch & Learn "Cost Effective Building with
Engineered Wood", 11:30 a.m, Association office – OPEN
& FREE TO MEMBERS – RSVP**
- 25 Executive Committee, 11:30 a.m.
- 26 Level 1-A Recertification 'blue card' class, 8 a.m.,
Association office – **RSVP**
- 27 BPAC of the CSRA 3rd Qtr Board meeting, 10:00 a.m.
- 31 Board of Directors Meeting, 12:30 p.m.

SEPTEMBER

- 1-2 HBAG Fall Board meeting, Amelia Island Plantation, FL –
RSVP
- 1 Richmond County Commission Meeting, 2:00 p.m.,
Municipal Building
- 1 Columbia County Commission Meeting, 6:30 p.m.,
Evans Govt Auditorium
- 7 LABOR DAY HOLIDAY
- 8 Sales and Marketing Council Board meeting, 10:00 a.m.
- 10 Governmental Affairs Committee, 10:30 a.m.
- 10 Richmond County Construction Advisory Board, 3:30
p.m., Sand Hill Community Center
- 14 General Membership Meeting/Associates Appreciation
Night/Steak Dinner, 6:00 p.m., Julian Smith Casino –
RSVP**
- 15 Richmond County Commission Meeting, 2:00 p.m.,
Municipal Building
- 15 Columbia County Commission Meeting, 6:30 p.m.,
Evans Govt Auditorium
- 21 Columbia County Construction Advisory Board, 4:00
p.m., Evans Govt Auditorium
- 22 Executive Committee, 11:30 a.m.
- 28 Board of Directors Meeting, 12:30 p.m.
- 28 Columbia County Engineering Advisory Committee,
4:00 p.m., Evans Govt Auditorium
- 30-10/4 NAHB Fall Board, Chicago, IL

VISIT  ONLINE

www.homebuildersaugusta.org

for the latest updates and event dates

OUR MISSION

The Builders Association of Metro Augusta, Inc. is a non-profit trade organization chartered in 1956. It is dedicated to creating and promoting an ongoing successful environment for housing on behalf of its members and the citizens of metro Augusta.

The Association strives to enhance the business climate for its members and to provide affordable, quality housing in the area it serves. It conducts educational programs, disseminates trade and technical information, and promotes doing business with Association members for products and services.