



Building Business

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Builders Association
of Metro Augusta, Inc.
3732 Executive Center Drive
Martinez, Georgia 30907

706.860.2371

www.homebuildersaugusta.org

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GMM FISH FRY!



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Julian Smith Casino
May 12 • 6:00 p.m.
RSVP no later than
Monday, May 9th

MESSAGE FROM THE PRESIDENT

Spring is here and BAMA got off to a good start with our first Burgers & Beer cookout at the Association office. We had a good crowd and hope you will be at the next one. Scott Patterson cooked up some great burgers and hot dogs. Debi and Erin had the back yard set up for eating, but the wind and cool weather ran most of us inside. Oh well, lots of warm weather ahead!

Doug McMonigle is heading up the Education Committee this year and it will be the first year we will need continuing education credits to renew our licenses. Keep up on our website. BAMA members will receive special pricing for these classes. Let Doug know if you can help on this committee.

The Spring Golf Tournament was a great success! Thanks to Dorothy Brandon for all her hard work and to everyone who participated.

Happy Spring!

Sincerely,

Doris Harrison

President

SALES & MARKETING COUNCIL

*Would like to invite you to the APRIL general
membership meeting to hear about the
CSRA's economic forecast!*

— ∞ —

DATE: WEDNESDAY, APRIL 27, 2011

WHERE: BE MY GUEST Catering & Events
(next door to Academy Sports in Evans)

TIME: 11:30 A.M.

PRICE: SMC Members: \$14; Non members: \$20

MEMBERSHIP CORNER

WELCOME NEW MEMBERS!

Carpenters In The Home – Renee Hajek
 Columbia County Board of Commissioners – Richard Harmon
 Performance Insulation, LLC – Jason Farmer
 Custom Stucco, Inc. – Richard Christian
 Home Ventures, LLC – Andy Sharma

THANKS FOR RENEWING!

Advanced Services, Inc. – Jeff Annis
 Aguilar Finishing Concrete, Inc. – Felipe Aguilar
 Allen – Batchelor Construction – deVane Batchelor
 Arborshade Custom Homes, LLC – Kathie Owings
 Ashmore Concrete Contractors, Inc. – Bill Jones
 Augusta Mortgage – Donna Lovelace
 Augusta Ready Mix – Karen Hunt
 Belair Building Supply & Salvage, Inc. – Phillip Tully
 BellSouth/AT&T – Jeff Surrency
 Bowles Construction, Inc. – Greg Bowles
 Bowles Construction, Inc. – Ralph Bowles
 Builders Hardware of South Carolina – Bryan Chassereau
 Cox Brothers Builders, Inc. – Leon Cox
 George Wilson Contracting – George Wilson
 Georgia Drywall, Inc. – Matthew Sterner
 Howell Electric, Inc. – Jason Howell
 J.L.D. Builders, Inc. – Jeffery Davidson
 JHT Construction, Inc. – Joe Todd
 Keith Williamson Construction – R. Keith Williamson
 Overhead Door of Augusta/Aiken – Jack Shepperd
 Phillip S. Hibbard, Attorney at Law – Phil Hibbard
 Pierwood Construction Company – Ken Richards
 Sid Beckum Construction Co., Inc. – Sid Beckum
 Southern Specialty Development Corp. – Oliver Owens
 V. Blackburn Builders, Inc. – Vicki Blackburn
 Verizon Wireless – Linda Millegan
 Weyerhaeuser – Cris Holloway



I would like to thank all the members who have helped get 2011 off to a great start. As we move into the spring season, everything around Augusta begins to bloom and show new signs of life, so does our association. You will soon see what I mean as you visit the board office as well as new ideas blooming out of the membership committee. We had a great time at our 1st cookout this year despite a change in the weather that day. 65 people came out despite the conditions and were able to enjoy a relaxed time hanging out with other members. I am sure as we do more things to network and build relationships with each other it will only strengthen our group. Remember that our association is a grass roots effort in combating unnecessary government regulation and how it affects our industry. There is strength in numbers and our relationship with other locals across the State and Nation is a must as we move forward this year.

Scott Patterson
 2011 Membership Committee Chairman

WE DON'T WANT TO LOSE YOU!

Buford Rickerson Construction – Buford Rickerson
 Culpepper Lumber Co., Inc. – Shane Pangle
 Integrity Painting, LLC – Wayne Ferguson
 Malane Properties, LLC – Furman McElmurray
 Powell Clearing & Grading – Gordon Powell
 Professional Home Builders of Augusta – John Lifsey
 Williams Sewer & Drain, Inc. – Jeffery S. Williams

Builders Political Action Committee



First I want to thank all the members of BPAC and the Association for their support for my run for County Commission. I wish we had been successful but I really appreciate the support and encouragement.

If you are a resident of the 4th District, please remember the run-off election on April 12th!

I also want to thank Chairman of the GAC, Mr. Oliver Owens, who has worked with myself as well as several others, including: Richard Harmon, Jim Bartley, Chris Bowles and Stephen Beazley, on the 2009 IECC. All of us were told: "we had no choice on the new IECC because the Legislature had accepted Federal Stimulus funding."

However, after much digging and asking many questions, we found that the costly mandates are in the Georgia Amendments and were not part of the original Federal 2009 IECC!

I believe, after meeting with Department of Community Affairs Commissioner Mike Beatty, that it is possible to eliminate those amendments and get DCA to reopen the process on the IECC. If we work together, with our fellow Builder Members from across Georgia and other contractor associations, with facts that show these cost increases to our homes are not necessary and are particularly harmful, at this time, we can change this process.

We need all of our members involved. We invite you to join BPAC. I know Chairman Owens would welcome your involvement in GAC. This is what your Association should be about.

Joey Brush
Chairman, BPAC

Top Reasons to Get a New-Home Warranty from Bonded Builders

- **10-year Structural Warranty.** Protects you and your buyer.
- **Your customer wants one.** According to a survey by J.D. Power.
- **Conciliation is the best dispute resolution in the business.** 99% of all disputes are resolved without cost to you or your buyer.
- **Online enrollment.** Saves you money and processing time.
- **Homebuyer Education.** Reduces costly callbacks and helps your buyer care for their home.
- **Your buyer can qualify for HUD/FHA financing.**



Protecting the American Dream

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800-749-0381, x3610

Cell 678-794-9244

bmorgan@BondedBuilders.com

TOP TEN REASONS TO BUILD GREEN



10. Reduce energy costs.
9. Improve the air quality in your home.
8. Reduce the costs of maintenance in homes.
7. Make your living space more comfortable.
6. Reduce home construction waste.
5. You'd be in good company.
4. It's easier than you think.
3. Have a positive effect on the world and the next generation's future.
2. Qualify for an energy efficient mortgage.
1. It's the right thing to do.

SAVINGS

**The Builders Association is
teaming up with the
Donald H. Bailie Agency
to offer
insurance discounts
to our MEMBERS!!**

Offset your yearly dues with these savings!!!

- ▶ Must be a builder/associate member in current standing with the Builders Association of Metro Augusta, Inc.
- ▶ Discount program for personal auto and homeowners-with Travelers and Auto-Owners Insurance –does NOT apply to commercial insurance.
- ▶ Average savings is 5-10% off regular rates with any Travelers or Auto-Owners Agent.
- ▶ Acceptance is not guaranteed. Insured has to qualify from credit score, MVR, and underwriting.

*Please contact the Donald H. Bailie Agency for more information
and details on this wonderful program.*

706-722-0000

Ask for any of the following agents: Kelly Ikner: ext. 233
Stephen Robinson: ext. 241 • Dennis Lam: ext. 232 • Don Bailie: ext. 230



Council Corner

REMODELERS COUNCIL:

Mark your calendars for the upcoming RMC meeting dates:

- 2nd qtr May 19
- 3rd qtr Aug 18
- 4th qtr Nov 9

COMMERCIAL BUILDERS COUNCIL:

The Commercial Builders Council met with lunch at the Association office on February 23. The main topic of discussion was getting the support of Richmond and Columbia Counties in selecting local company bids by using a bid preference within a specified percentage range. Richmond County already has a policy in effect, which states:



“Local Vendor Preference: The City of Augusta has a local vendor preference policy which allows the lowest bidder, (defined as within Augusta Richmond County), within 5% of \$10,000, whichever is less, of the lowest non-local bidder, to match the bid submitted by the non-local bidder and therefore be awarded the contract. Vendors must complete the enclosed vendor’s Certification form.”

The committee is looking to see if Columbia County has a similar policy and if not, whether to request that they adopt one. Other items of discussion included speakers and other issues to bring up in future meetings.

Please come to our next meeting on Wednesday, May 25 at 11:30 a.m. at the Association office and bring your comments and suggestions. Lunch will be provided so be sure to call the Association at 706-860-2371 and RSVP.

The National Home Builder’s Association has notified the CBC, that effective immediately, the per member contribution has increased \$55. As a result, the CBC’s annual dues will follow and increase from \$95.00 to \$150.00.

— Tom Werner, CBC Chairman

Please make a note on your calendars to attend the upcoming CBC meetings:

- 2nd qtr: May 25
- 3rd qtr: Aug. 24
- 4th qtr: Nov. 16

*** All meetings are held at Association Office @ 11:30 a.m.**

SALES & MARKETING COUNCIL:

The Sales and Marketing Council was pleased to honor this year’s winners! Congratulations to you all!



The SMC is looking for new board members! If you or someone you know are interested in serving, please let me know at cashe@blanchardandcalhoun.com.

Our next SMC luncheon will be held April 27, 2010 at 11:30 at Be My Guest Catering and Events. This month’s topic is an overview of our area’s economy and how the CSRA market compares to others. Sponsorships available!

The SMC continues to build awareness for our local building industry and its partners and new ideas are forming to host an event to bring the sales community and the building community together in conjunction with the National Association of Realtors Nationwide Open house June 4-5. This event is still in the working stage, but look for more information in the coming months!

— Caroline Ashe

2011 RMC OFFICERS

- Chairman Chris Bowles, Bowles Construction
- Vice Chairman Richard Johnson, Augusta Remodeling & Construction Co.
- Sec/Treasurer Jim Bartley, Bartley Homes Inc.

2011 CBC OFFICERS

- Chairman Tom Werner, Pierwood Construction, Inc.
- Vice Chairman deVane Batchelor, Allen-Batchelor Construction
- Sec/Treasurer Fred Stitt, Portable Services, Inc.

Please take note:

The National Home Builder’s Association has notified the SMC, that effective immediately, the per member contribution has increased \$21.00. As a result, the SMC’s annual dues will follow and increase from \$99.00 to \$120.00.

News from HBAG—**UPDATE: Continuing Education Rule for all licensed builders in Georgia**

The Georgia Secretary of State's Residential and General Contractor Licensing Board has issued a proposed amendment to the continuing education rule for all licensed builders in Georgia. The main feature of the proposed rule eliminates the requirement to complete a number of hours by the end of 2011. The Secretary of State has the amended rule posted on their website for its **30-day comment period**.

The proposed amended rule will be considered for adoption by the Board at its meeting scheduled to begin at 9:05 a.m. on April 19, 2011 at the Professional Licensing Boards Division in Macon, Georgia. The public hearing is scheduled to begin at 9:00 a.m. on April 19, 2011 at the Professional Licensing Boards Division in Macon, GA.

Basic changes to the rule states that a builder who needed 3 or 6 credit hours (based on the type of license held) by this June 30, 2011 will be allowed to wait until June 30, 2012 to complete 3 or 6 credit hours total. Clearly stated under the proposed rule, **if you hold a Residential Basic License, you will need 3 hours of continuing education credits by June 30, 2012. If you hold a Residential Light Commercial License, you will need 6 hours of continuing education credits by June 30, 2012.**

2011 Education

We're hard at work planning on offering a level 1A seminar to renew the GA Soil & Water Conservation Blue Card, The OSHA training seminar, GA Licensing continuing education requirements. Please check the calendar for the upcoming Richmond & Columbia County Construction Advisory Bd meeting dates.

— Doug McMonigle

**MAKE A NOTE—**

Get ready for another big push in training, as there are over 8,000 contractors that still need training in Georgia! I can still provide training at your locations with as little as 10 students. Our next meeting with EPD as a speaker was held March 22 in Savannah. (Please see next page for more details) Additionally, May 11 there will be another meeting in Columbus, GA.

I would like to hold similar meetings in Valdosta, Macon, Augusta, Dalton and in ATL. If you have interest in hosting for any of these locations or another location, please contact me by email and we can discuss a date. EPD stated they would be at all our EIA meetings to present the Regulatory and Enforcement information. We have a small sponsor list for refreshments but welcome other sponsors to enhance the meeting.

Thanks to all for helping get the message out to all our members of the various organizations! Should be an informative year!

Please contact Mark Hartz, Vice President by email at MarkH@aces-usa.com or by phone: 706-262-2000.

Waiver Enforcement Delay

The Department of Community Affairs has issued a waiver to delay the enforcement of the testing provisions required by Section 402.4.2.1 and Section 403.2.2 of the 2011 Georgia State Energy Code Supplements and Amendments and to allow the option of a visual inspection (e.g. Blower door test and Duct blaster tests). The delay shall be for a time period not to exceed 6 months from the date that the new code and amendments became effective on January 1, 2011.

If you have any questions or need further assistance regarding this matter, please contact the DCA Code Office at (404) 679-3118 or constructioncodes@dca.ga.gov.

Georgia Department of Community Affairs
Office of Construction Codes & Industrialized Buildings

Tel: 404-679-3118

Fax: 404-679-0646

Email: constructioncodes@dca.ga.gov

Framing Seminar

*May 4, 2011 – Savannah Rapids Pavilion
8:00 a.m. – 12:00 p.m.
Sycamore Room*

Building and Commercial Services will be presenting one seminar providing four hours of continuing education on framing:

- ❖ A Code book will be **mandatory** – 2006 International Residential Building Code
- ❖ Presenter: Richard E. Harmon, C.B.O
- ❖ Please call or e-mail Katherine Cox for reservations (706-312-7286) or krcox@columbiacountyga.gov

As stated in Columbia County Ordinance 03-14, Chapter 18, Article VIII, Section 18-256(A): Each registration granted under this article shall expire on December 31 of the third calendar year in which the certificate was issued and Section (C) states registrant must satisfactorily complete 18 hours of continuing education.

Columbia County Development Services Division

630 Ronald Reagan Drive
P.O. Box 498
Evans, GA, 30809
Phone: 706-312-7286

Email: krcox@columbiacountyga.gov
Web: www.columbiacountyga.gov

2011 Murphy Kell was a success!

The Murphy Kell Open was a success once again this year. The weather was great, Jones Creek Golf Course was beautiful, and we had more participants than last year.

Congratulations go out to the following:

- 1st Place:** Darrell Bragg, W.A. Bragg & Co.
Rusty Perry, WA Bragg & Co.
Danny Geddes, Keystone Homes, Inc.
Brad Bonner, Keystone Homes, Inc.
- 2nd Place:** Bart Chandler, Georgia Bank & Trust Co.
John T. Chandler, Georgia Bank & Trust Co.
Clint Waller, Georgia Bank & Trust Co.
T.J. Washburn, Raven Home Builders
- 3rd Place:** Jody Patton, Augusta First Bank & Trust
Mark Mathews, Augusta First Bank & Trust
Keith Blashke,
Preston Duffie, Royal Restrooms



Longest Drive: Jeremy Herrington, Meybohm Realtors, New Home Division

Closest to the Pin: Mark Mathews, Augusta First Bank & Trust

Thank you to all of our sponsors, the Associates Council, and Erin & Debi. We couldn't do it without you!

—Dorothy Brandon
Associate Vice President



A SPECIAL THANK YOU TO OUR 2011 MURPHY KELL GOLF SPONSORS

BEVERAGE CART SPONSORS:

Augusta First Bank & Trust, Southern Lighting Gallery, Wells Fargo Home Mortgage

HOLE IN ONE CONTEST: Blanchard and Calhoun Real Estate

LONGEST DRIVE: R.L. Hayes Construction, Phillip S. Hibbard, Attorney at Law

CLOSEST TO THE PIN: GA Power, Winchester Home Builders

GOODY BAGS: Bonded Builders Warranty Group

PUTT FOR CASH CONTEST:

Builders Insurance Group
 Donald H. Bailie Agency, Inc.
 Bowles Construction

TENTS:

GA Power Company
 Great Southern Wood Preserving
 Meybohm Realtors – New Home Division
 Sherwin Williams
 Summit Green Solutions

HOLE SPONSORS:

Boral Bricks
 David L. Huguenin, P.C.
 East GA Fence & Construction
 Faircloth Homes
 Findlay & Edenfield, Attorneys at Law
 First Bank Mortgage
 Ivey Residential, LLC
 MRC Construction Company
 Pierwood Construction Company
 Prudential Beazley Real Estate
 Queensborough National Bank & Trust
 StrucSure Home Warranty
 Trotter Jones Attorneys

T-SHIRT SPONSORS:

Builders Association of Metro Augusta, Inc.
 GA Power
 JHT Construction, Inc.
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 Security Federal Bank
 Southern Lighting Gallery
 W.A. Bragg & Company, Inc.



CONGRATULATIONS TO ALL OF THE SALES & MARKETING COUNCIL MILLION DOLLAR CIRCLE AWARD WINNERS!

THANK YOU TO OUR AWARD LUNCHEON SPONSORS:

BILL BEAZLEY HOMES, INC
FIRST BANK MORTGAGE
IVEY RESIDENTIAL, LLC
KEYSTONE HOMES
MEYBOHM REALTORS

Banquet Winners

Platinum: Erin Slade, Matt McDowell, Kathy Rawls, Milner Lively, Lesia Hensley-Price

Gold: Brittany Hopkins, Carol Tapley, Joyce Ducker, Gregory Oldham, Nita Boeglen, Chris Huffman, Nancy Price, Jamie McDowell, Eddie Truett

Silver: Melvis Norman, Tara La Mantia, Teresa Moxley, Gail Trzonkowski, Willie Beasley, Patti Cornette, Judy Pinson, Beth Rainey, Robert Collins, Vernon Johnson, Tonda Wysong, Nanda deLaurentys, Susan Ogletree, Rachel Combs, Michele Johnson, Cat Copeland, Claire Stone

Bronze: Caroline Ashe, Donatella Armstrong, Elmyria Chivers, Laurie Vanover, Nancy Shealy, Regina Mueller, Jackie Corley

Sales Managers: Keith Lawrence, Barbara Sanders, Tom Blanchard, III, Rhonda Banks

SMC Member of the Year 2010

Donna Johnson, J.W. Ivey & Associates, Inc.

Best Website for a Builder

IVEY RESIDENTIAL, LLC

Best Special Sales Promotion

BILL BEAZLEY HOMES, EXTREME HOME MAKEOVER

Best Website for a Community

51 or more homes sold:
RIVERWOOD PLANTATION

Community of the Year for Marketing Strategies

50 or less homes closed:
RIVER ISLAND, BLANCHARD & CALHOUN REAL ESTATE

51 or more homes closed:
RIVERWOOD PLANTATION, MEYBOHM REALTORS

Best Selling Community of the Year

50 or less attached – Number of homes closed:
STEEPLECHASE, KEYSTONE HOMES, 10 homes closed

50 or less attached – Dollar volume of homes closed:
STEEPLECHASE, KEYSTONE HOMES, \$1,643,645

50 or less detached – Number of homes closed:
MILL BRANCH, EXECUTIVE PARTNERS, 50 homes closed

50 or less detached – Dollar volume of homes closed:
MILL BRANCH, EXECUTIVE PARTNERS, \$11,216,082

51 or more detached – Number of homes closed:
HIGH MEADOWS MEYBOHM REALTORS – 74 homes closed

51 or more detached – Dollar volume of homes closed:
WINDMILL PLANTATION, MEYBOHM REALTORS – \$17,423,556

Sales Office of the Year 2010

MEYBOHM REALTORS, COLUMBIA COUNTY
– 573.5 transaction sides

Builder Executive of the Year

MATT IVEY, IVEY RESIDENTIAL, LLC

New Home Site Agent of the Year

50 or less homes closed:
LESIA HENSLEY-PRICE, EXECUTIVE PARTNERS
MILL BRANCH – \$10,621,132

51 or more homes closed:
KATHY RAWLS, MEYBOHM REALTORS
RIVERWOOD PLANTATION – \$13,499,213.45

Best Community Entrance for 2010

51 or more homes closed:
RIVERWOOD PLANTATION



It's a sign of quality

Today's home buyers want energy savings, comfort and quality. That's why ENERGY STAR® qualified homes give new home builders and developers an obvious selling advantage.

Home buyers will also benefit greatly from a quality home that exceeds current Georgia standard building codes. And, third-party inspection verifies the energy performance, comfort, and quality of the home ensuring peace of mind for the home buyer and builder.

Distinguish yourself as a leader in quality, energy-efficient construction and environmental stewardship with the ENERGY STAR new home program. Your homes will drive down energy costs for buyers and create desire for your quality. To learn how you can get a \$300 rebate for each all-electric ENERGY STAR home you build, call **Lee Abolghassem** at **706.650.5223** or go to **georgiapower.com/builder**.



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BAILLIE

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706-722-0000



**It's Good Business to Do
Business with
a Member!**

At the Spring Cookout...



*You better be hungry 'cause it's time for the annual
Builders Association of Metro Augusta's*

GMM FISH FRY

SPONSORED BY

BPAC OF THE CSRA



Where's It Going To Be?
Julian Smith Casino
at the corner of
Broad St. & Milledge Rd.

When's It Going to Be?
Thursday, May 12
at 6:00 p.m.

What's Cooking?
Fried Fish with all the
fixins', baked chicken,
dessert and iced tea
(adult beverages
also available)

*Come out and enjoy
delicious food prepared by*
**DYE'S SOUTHERN
CATERING**

SPECIAL GUESTS:
*Our Local County Inspectors!
Help us thank them for
all their help!*

RSVP no later than
Monday, May 9
call 706-860-2371 or email
efrye@homebuildersaugusta.org

www.homebuildersaugusta.org

BUILDERS ASSOCIATION OF METRO AUGUSTA

2011 Calendar of Events

A P R I L

- 4-10 **MASTERS WEEK**
- 14 GAC, 10:30 a.m.
- 19 Executive Committee Meeting, 11:30 a.m.
- 25 Board of Directors Meeting, 12:30 p.m.
- 1-26 HBAG Spring Board- Macon, GA
- 27 SMC GMM: CSRA's Economic Forecast, 11:30 a.m.

M A Y

- 4 Columbia County License & Inspection: Framing Seminar (*more info.to come*)
- 10 SMC Board of Directors Meeting, 10:30 a.m.
- 12 GAC, 10:30 a.m.
- 12 **ANNUAL FISH FRY** @ Julian Smith Casino 6:00 p.m. — *Don't forget to RSVP!*
- 16 Columbia County Construction Advisory Board, 4:00 p.m.
- 17 Executive Committee Meeting, 11:30 a.m.
- 19 RMC 2nd Quarter Meeting, 10:30 a.m.
- 23 Board of Directors Meeting, 12:30 p.m.
- 25 CBC 2nd Quarter Meeting, 11:30 a.m.
- 30 **MEMORIAL DAY HOLIDAY**

V I S I T  O N L I N E

www.homebuildersaugusta.org

for the latest updates and event dates

OUR MISSION

The Builders Association of Metro Augusta, Inc. is a non-profit trade organization chartered in 1956. It is dedicated to creating and promoting an ongoing successful environment for housing on behalf of its members and the citizens of metro Augusta.

The Association strives to enhance the business climate for its members and to provide affordable, quality housing in the area it serves. It conducts educational programs, disseminates trade and technical information, and promotes doing business with Association members for products and services.